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### **Real Estate Agents form partnership for inter-Emirate client care**

Henry Wiltshire International in Abu Dhabi and Exclusive Links Real Estate Brokers in Dubai are proud to announce a partnership agreement, which will enable them to offer a comprehensive range of services to clients across both Emirates.

'Recognising the need to represent clients' interests in both Emirates whilst giving consistent service and maintaining communication, we decided to find a partner in Dubai who could not only offer complementary services but most importantly uphold our high standards and reputation' says Andrew Covill, Director of Henry Wiltshire International. 'We need to be able to trust and rely on a partner to look after the client as we would ourselves, whether they need to have a property rented, managed or are looking to buy or sell. We value the loyalty and trust we have from many long term clients and need them to be in safe hands. I am delighted to have found this ideal partner in Exclusive Links and I believe the depth of service we can jointly offer is second to none in the UAE. We were particularly attracted by their team and the properties that they handle for sale and lease but also their highly established and professional property management department. Our clients with portfolios across the UAE are often frustrated with inconsistent and ineffective service and will now be able to avail of professional management from one source.'

Zarah Evans, Managing Partner of Exclusive Links comments 'We are very excited to be able to offer our wide range of properties across Dubai to Henry Wiltshire's impressive client base. Additionally we have many discerning buyers who are interested in just the type of properties that Henry Wiltshire specialise in, for example beachfront villas on Saadiyat Island and niche developments that they have exclusivity on. Their international properties, ranging from London to Thailand and the Seychelles are certainly something we are ready to get very busy with.'

#### **About Henry Wiltshire International**

Henry Wiltshire International is a boutique real estate agency with offices in London, Dublin, Abu Dhabi, Kuala Lumpur, Singapore and Hong Kong. We have a wide range of properties for sale and lease across Abu Dhabi including exclusive and 'off market' instructions. Our International department handles properties in London and selected locations across Asia and the Indian Ocean. We also offer a specialist search service, sourcing properties for both investment and personal use, with the assurance of professional and highly discreet consultations.

#### **About Exclusive Links**

Exclusive Links Real Estate Brokers is one of the UAE's leading brokerage firms, offering a complete property experience. We work in pursuit of service excellence and we are committed in every area of the real estate industry. Offering a premium, professional and flexible service to customers, Exclusive Links Real Estate provides an extensive list of residential and commercial properties for sale and lease and this is complimented by a full property management list of services.

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